



SYED KALEEM ALI

PROFILE

Dynamic and goal-oriented Sales Representative with 6+ years of experience driving revenue growth and exceeding sales targets in competitive markets. Proven track record of building and maintaining client relationships, identifying opportunities, and closing deals to achieve business objectives. Possesses exceptional communication and negotiation skills, coupled with a deep understanding of product knowledge. Skilled in leveraging CRM tools to streamline processes and optimize sales strategies. Adept at thriving in fast-paced environments and collaborating effectively with cross-functional teams to deliver exceptional customer experiences. Seeking to utilize expertise in sales to drive success and contribute to the growth of a forward-thinking organization.

WORK EXPERIENCE

- **Pistahouse. (CASHIER)** Dec 2018 - Oct 2019

With my experience as a cashier in the pistahouse, A Cashier's primary role is to assist customers in the in-store check-out process. Main cashier duties and responsibilities include ringing up sales, bagging items, requesting price checks, honoring coupons, collecting payment, and giving appropriate change.

- **AK Electronic - Sales Representative** January 2021 - May 2024

Hydrabad - India

- Promoted branded mobile phones, including Apple products, and accessories at Jagdish Market. Demonstrated product features and benefits to customers, enhancing their purchasing decisions. Achieved sales targets consistently through effective customer engagement and product knowledge. Assisted customers with product inquiries and provided after-sales support. Maintained an organized display of products to attract potential buyers. Collaborated with the sales team to develop strategies for increasing sales and customer satisfaction.

- **Amazon Department Store - Sales Executive** Nov 2019 - Dec 2021

Dubai - UAE

- Managed sales operations and provided exceptional customer service.
- Assisted customers in selecting products and provided detailed product information.
- Achieved and exceeded sales targets through effective sales strategies.
- Handled customer inquiries and resolved issues promptly to ensure customer satisfaction.
- Maintained an organized and visually appealing sales floor.
- Collaborated with team members to develop and implement promotional strategies.
- Conducted inventory checks and managed stock levels.
- Specialized in the garment section for men and kids, providing tailored recommendations and ensuring customer satisfaction.

- **Reliance Digital Store - Sales Promoter** Oct 2016 - Nov 2018

Hydrabad - India

- Explain services and products to clients. Understand clients' needs and requirements.
- Plan and achieve daily, weekly, and monthly targets. Develop innovative sales strategies to meet sales goals. Resolve customer complaints promptly and professionally to maintain customer loyalty

PERSONAL DETAIL

Date Of Birth - 09 / OCT / 1997

Father Name: Syed Toufeeq Ali

Gender: Male

Visa Status: Transferable

Religion: Muslim

Marital Status: Married

Nationality: Indian

QID: 2973563754

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DECLARATION

I hereby declare that all the information furnished above is true to the best of my knowledge and belief.

CONTACT

PHONE

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EMAIL

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ADDRESS

Matar Qadeem - Doha

EDUCATION

SRI CHANDRA JR. COLLEGE

- Higher Secondary

ROYAL AFFHAM ISLAMIC SCHOOL

- SSC

SKILL

- Leadership Skills
- Customer Service
- Communication
- Problem-Solving
- Teamwork
- Cash Handling
- Product Knowledge
- Customer Interaction
- Marketing & Promotion
- Engagement Skill
- Negotiation

TECHNICAL - SKILLS

- Microsoft Office Suite :-
Word, Excel, Powerpoint, Outlook.
- GDMS (Global Delivery Management system)
- CRM & ODOO
- Computer Literacy

LANGUAGES

- English (Fluent)
- Arabic (Fluent)
- Hindi (Fluent)
- Urdu (Fluent)

