


CURRICULUM VITAE

1. CAREER OBJECTIVE: A QUALIFIED BUSINESS EXECUTOR WITH AN EXCELLENT TRACK RECORD (2005 TO PRESENT- UAE) IN OPERATIONS, MANAGING & PURCHASE DEPARTMENTS- OF RETAIL,FMCG, CONSUMER CONVENIENT OUTLETS -WITH KENZ HYPERMARKET,AJMAN, UAE (SAUDIA GROUP QATAR) ,AINS GROUP , AJMAN,UAE , AL MADINA GROUP HYPERMARKETS, DUBAI / ABUDHABI UAE, EPPCO&ENOC-RETAIL, DUBAI, UAE, SPINNEYS,UAE (MERCATO MALL,DUBAI) seeking job with a dynamic organization to apply accrued skills in contributing towards the achievement of tangible and organizational objectives.

2. PERSONAL INFORMATION

Name:	GIMINDAS.K.S
Birth Date:	07 January 1977 
Nationality:	INDIAN
Age :	47
Residence Location: UAE	MOWAIHAT, AJMAN , UAE
Residence Location: INDIA	Nandanam, Azhoor.p.o, Trivandrum, Kerala, India -695305
E Mail:	gimindas@gmail.com
Mob:	UAE - +971502650775 INDIA - +919995032966 ,+919995035068
Language	English , Hindi ,malayalam , (ARABIC – intermediate)
Religion:	Hindu
Qualification:	Graduate (B Sc , UNIVERSITY OF KERALA ,INDIA)
Additional Qualifications:	MBA (RETAIL MANAGEMENT , ICFAI UNIVERSITY , TRIPURA) Doing Diploma (Civil Engineering , Institue Of Engineering ,Trivandrum)
Skills:	ERP – SAP, MYCOM,GRAVITY,FABBY SOFT,PROSMART,Autocad (2D & 3D) Tally -9 ,MS OFFICE , WORD ,EXCEL ,HARDWARE&NETWORKING,INTERNET
Driving license :	UAE
Current Job :	PROJECT MANAGER (P&L) , DGM & BUSINESS DEVELOPMENT MANAGER – AINS GROUP (RETAIL MALL, HYPERMARKET & WHOLESALE) AJMAN , UAE AINAS AL MADINA, MADINA MALL , MOWAIHAT, AJMAN
Passport No :	S 0061690

3. EXPERIENCES- UAE : (2005 TO PRESENT)

AINS GROUP (RETAIL MALL, HYPERMARKET & WHOLESALE) AJMAN , UAE (2022 TO PRESENT)

DESIGNATION : PROJECT MANAGER (P&L) , DGM & BUSINESS DEVELOPMENT MANAGER
RESPONSIBILITIES * MANAGE ENTIRE BUSINESS TO ACHIEVE PROPOSED PROJECT PROFIT
* (P & L) ANALYSIS , INVENTORY ANALYSIS, DATA ANALYSIS, SOFTWARE REPORT ANALYSIS &
UPDATION , MARKET ANALYSIS, LOCATION ANALYSIS
* MAKE BDA AGREEMENTS , SHOP SETTING , VISIBILITY RENTING
* ORGANISE WEEKLY , MONTHLY & SEASONAL PROMOTIONS

AL MADINA GROUP HYPERMARKETS ALQUOZ MALL , DUBAI , UAE – 2018 TO 2021

DESIGNATION : BUSINESS DEVELOPMENT MANAGER - CENTRAL OFFICE AL QUOZ MALL DUBAI
RESPONSIBILITIES : MANAGE ENTIRE BUSINESS TO ACHIEVE PROPOSED PROJECT PROFIT
MAKE BDA AGREEMENTS , SHOP SETTING , VISIBILITY RENTING
* ORGANISE WEEKLY & SEASONAL PROMOTIONS
* PROCESS PURCHASE ORDERS FOR CENTRAL WAREHOUSE & RETAIL OUTLET

KENZ HYPERMARKET- CITY LIFE MALL (SAUDIA GROUP QATAR) , AJMAN , UAE – 2016 TO 2017

DESIGNATION : GROUP BUSINESS DEVELOPMENT MANAGER & PURCHASE MANAGER
RESPONSIBILITIES * MAKE BDA AGREEMENTS , SHOP SETTING , VISIBILITY RENTING
* ORGANISE WEEKLY & SEASONAL PROMOTIONS
* PROCESS PURCHASE ORDERS FOR CENTRAL WAREHOUSE & RETAIL OUTLETS
* SUBMIT MONTHLY P& L REPORTS
*SUBMIT NEW BUSINESSES PLANS & PROJECTS TO MANAGING DIRECTOR

AL MADINA GROUP HYPERMARKETS RAHA MALL ABUDHABI , UAE – 2011 TO 2016

**DESIGNATION : PURCHASE & OPERATIONS MANAGER (AL MADINA- AL RAYAN &
AL MADINA - AL JABAR MALL)**
: ASSISTANT PURCHASE AND SALES MANAGER ,AL MADINA – RAHA MALL
RESPONSIBILITIES * MAKE BDA AGREEMENTS , SHOP SETTING , VISIBILITY RENTING, INVENTORY
* ORGANISE WEEKLY & SEASONAL PROMOTIONS
* PROCESS PURCHASE ORDERS FOR CENTRAL WAREHOUSE & RETAIL OUTLETS
* SHIFT MAN POWERING AND STAFF COORDINATION

SPINNEYS ,MERCATO MALL, DUBAI UAE 2009 TO 2010

DESIGNATION : SUPERVISOR – PURCHASE & SALES , RETAIL OUTLET
RESPONSIBILITIES * SHOP SETTING , INVENTORY, * ORGANISE WEEKLY & SEASONAL PROMOTIONS
* PROCESS PURCHASE ORDERS FOR RETAIL OUTLET
* SHIFT MAN POWERING AND STAFF COORDINATION

EPPCO & ENOC , DUBAI (RETAIL) - 2005 TO 2008

- DESIGNATION** * ASST MANAGER – STAR MART
 * PURCHASE & SALES SUPERVISOR – STAR MART
- RESPONSIBILITIES** * CUSTOMER SERVICE & STAFF COORDINATION, INVENTORY
 * REPORTE TO THE AREA MANAGER IN ENSURING THE OVER ALL SITE MANAGEMENT
 * TALLY THE DAILY SALES , PURCHASE,STORE KEEPING & CASH FLOW
 * ACQUIRED INTERNAL TRAINING IN INVENTORY, HACCP , FOOD SAFETY& AND FIRE FIGHTING

HOME : (1998 TO 2005) - FMCG & RETAIL ,SRI RAM MERCANTILES, KERALA, INDIA

DESIGNATION * GROUP PURCHASE & SALES MANAGER

Career Level

Career Level:	SENIOR MANAGER
Notice Period to Work:	IMMEDIATE

Target Job

Target Job Location:	UAE
Target Industry:	FMCG, RETAIL, PRODUCTION, MARKETING, ACCOUNTING .
Employment Type:	Employee
Employment Status:	Full time