



DANI BACHIR

CONTACT

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- Lebanese

SKILLS

- Business administration
- Strategic planning
- Project budgeting
- Operations management
- Talent development and training
- Financial management and budgeting
- Team building strategies
- Inventory forecasting
- Systems implementation
- Operational management
- Operational performance tracking
- Revenue growth
- Research and Development
- Team retention strategies

LANGUAGES

English

Fluent

Arabic

Native

French

Upper intermediate

PROFESSIONAL SUMMARY

Results-driven, ambitious and competitive business leader focused on transformative leadership and continuous improvement to drive growth and maximise profits. Tenacious executive ready to take on challenging role, meet goals and surpass expectations. Hard-working for general manager with strong organisational skills. Achieves company goals through exceptional planning and prioritisation. Enthusiastic general manager with 25 years of experience. Secures team success through hard work, attention to detail and excellent organisation. Successful manager equipped to plan, lead and optimise operations for changing landscape. Accomplished in delivering above-expected results while streamlining operations. Ambitious to affect change and bring results in new environment.

WORK HISTORY

Director of operations 11/2021 - 10/2024
Hoops - Sharq, KUWAIT

- Opening the all locations including all their aspects .
- Proven expertise in management of complex businesses, developing and implementing processes, systems, policies and procedures to ensure smooth, efficient and productive operations.
- Worked with owners to establish objectives and decisively lead operations.
- Partnered with management team to optimise operations and reduce costs.
- Directed day-to-day work of 101 employees and motivated teams to exceed objectives.
- Created and led successful business culture focused on performance.
- Initiated aggressive hiring push and training of industry-renowned candidates to drive organisational improvements.
- Allocated resources to teams and projects based on need, performance and availability.
- Directed administration and optimisation of financial operations, payroll and accounting processes.
- Identified and resolved operational issues impacting productivity, performance or profitability.
- Optimised staff schedules, cutting payroll costs.

Operations manager 11/2020 - 08/2021
A'amal Holding Company - Sharq, KUWAIT

- Maintained smooth-running business operations by delegating priorities to staff abilities.
- Led and managed administrative staff to maintain smooth daily operations.
- Monitored health and safety measures for guaranteed compliance.
- Translated senior management directives into actionable front-line policies and implemented changes with staff.
- Opening and searching for the new stores locations.

Operations manager

06/2018 - 06/2020

Freshii - Kuwait City, Al Asimah

- Implement and evaluate processes.
- Contribute to budgets and organisational plans.
- Identify quality control issues and suggest solutions.
- Implement strategies for various departments.
- Assist in maintaining the company's legal compliance.
- Hire and train staff.
- Opening new locations

Assistant operations manager

03/2010 - 02/2018

Bon Group - Salmiya , KUWAIT

- Assisted leadership team in meeting and exceeding revenue goals by identifying cost saving activities.
- Supported operations manager by giving actionable feedback and assisting with administrative and operational responsibilities.
- Drafted KPI reports to senior management with strategic recommendations.
- Assisted with smooth movement of goods and services from company to customers.
- Coordinated hiring, recruitment and training strategies to build successful administrative team.
- Evaluated operational goals, suggesting improvements and recommended actions.
- Drew up organisational reports for top management to evaluate.
- Monitored health and safety measures for guaranteed compliance.
- Developed tracking systems to guarantee on-time and on-budget delivery of projects.

Branch manager

11/2006 - 03/2010

Kout Food Group - Kuwait City, KUWAIT

- Identified and resolved operational issues impacting productivity, performance or profitability.
- Directed day-to-day work of 30 employees and motivated teams to exceed objectives.
- Partnered with management team to optimise operations and reduce costs.
- Created and led successful business culture focused on performance.
- Reviewed reports from subordinate management to identify areas of opportunity.
- Established budgets based on historical, current and forecasted business data.
- Maintained organisational compliance with applicable legislation and regulations.
- Recruited and managed senior staff with focus on delivering clear results.

EDUCATION

Diploma of Higher Education: Hotel Management , 10/2000 – 06/2003
Cortbawi University Institution – Lebanon

Mathematics Elementary: Mathematics , 09/1982 – 08/2000
Central College of Jounieh – Lebanon

HOBBIES AND INTEREST

Basketball

REFERENCES

References available upon request.