

Profile

S. Ashley Jude

Manager, **Grandiose Super Market, Dubai**

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- Seeking better opportunity in your organization with **14 years** of experience in **FMCG Retail UAE & India.**
 - Ability to deliver what is expected in the Retail Industry.
 - Potential Management Graduate with good communication skills and analytical skills, Leadership and Team Player.

WORK EXPERIENCE

Working as **Store Manager in Grandiose Super Market in Dubai** wef 3rd July 2023 to till date.

Job Responsibilities:

- Following and ensure the team members to adhere SOP in the ground level.
- Manage Entire Store Operations and Drive Sales.
- Focus on Wastage & Shrinkage in fresh departments and increase Sales
- Visual Merchandising & Category Arrangement Skill
- Motivating store staff and adherence to company policy procedures.
- Applying commercial skills to meet sales Target.
- Training & Developing and Motivating staff.
- Ensuring your team deliver good customer service.
- Meeting operational expectations by implementing and maintaining.

Worked as Store Manager In Choithrams Supermarket, UAE form Sep 2017 to June 2023.

Job Responsibilities :

- Complete store operational requirements by scheduling and assigning employees; following up on work results
- Maintain store staff by recruiting, selecting, orienting and training employees
- Maintain store staff job results by coaching, counseling and disciplining employees; planning, monitoring and appraising job results
- Prepare annual budget; schedule expenditures; analyze variances; initiate corrective actions

- Identify current and future customer requirements by establishing rapport with potential and actual customers and other persons in a position to understand service requirements
- Formulate pricing policies by reviewing merchandising activities; determining additional needed sales promotion; authorizing clearance sales.
- Market merchandise by studying advertising, sales promotion and display plans; analyzing operating and financial statements for profitability ratios
- Protect employees and customers by providing a safe and clean store environment.

Training Programs Undergone:

- I attended various Training Programs during 2017- 2023 such as, Time management, Personality development, Leadership quality **in Choithrams, UAE.**
- **Completed PIC training with Merit.**
- In the year 2013 - 2016 I have attended a Training program in Leadership Skill, Team Building skill and Interpersonal Skills.

Technical Qualification:

- I am expert in SAP, Power BI which is necessary for day today Retail operation.
- Have completed 135 modules of Work Smart, which helps in running the business.
- MS office (MS Word, MS Excel, MS Power Point, Vlookup)

Reliance Hyper Mart (India)

Senior Store Manager

- # Worked as a **Senior Store Manager** at **Trichy Mangalam Mart** wef 15th Oct 2013 to Aug 27 2017 (28706 Sqt ft area.) which was equal to Hyper Mart.
- # Worked as **Store Manager** from 16th July 2012-to 14th Oct 2013 in **Reliance Super** at Madurai (6709) 9250 sqr ft areas.
- # Worked as **Asst. Store Manager** in **Reliance Hypermarket** from 6th Jan.2012 to 15th July 2012.
- # Worked as **Store Manager** From June 29th, 2010 till Jan 3rd 2012.

EDUCATION

- **2009 Masters of Business Administration (Marketing) and Retail Management.**
Edith Cowan University (Extended campus - Bangalore). (Australian Degree)
PGPRM (Post Graduate In Retail Management)
- **2008 MA Public Administration**
● Madras Christian College, Chennai.

Personal Profile

Father's Name : Samuel
Age : 38 years
Gender : Male
Marital Status : Married
Nationality : Indian
Languages known : English & Tamil (To Read, Write and Speak)
Phone no : +971522391973.
E-mail: : ashleyjude06@yahoo.com

DECLARATION

I hereby declare that the facts given above are correct to best of my knowledge and belief.

A handwritten signature in blue ink, appearing to read 'S. Ashley Jude', with a stylized flourish at the end.

S. Ashley Jude